

Advance Price Deadline: January 14, 2020

## PAYMENT POLICIES & CREDIT CARD CHARGE AUTHORIZATION

KEEP ORIGINAL & SEND COPY TO DWA

Company Name					Booth Number						All orders					
Billing Address			City				S	State Zip Code			Code	are governed by DWA's				
Telephone				Fa	Fax			E-mail				† Pay	Lim	Policy its of		
Authorized Contact Si	gnature				Autho	orized C	Contact-F	Please F	Print		Date	€	F		ity and nsibilit	
Please comp	lete the	e billin	g info	rmatio	n requ	ested	and re	turn p	aymen	ıt in fu	ll with	this f	orm ar	nd you	ır orde	<u>rs.</u>
VISA	MAST	ERCAF	RD		AMER	ICAN E	XPRES	ss	DI	SCOVE	R	F	Persona	l [	Corp	orate
Account Number																
Expiration Date							-	Three c	r Four	Digit S	ecurity	Code				
Cardholder's Name					•		F	Please Pr	int							
Cardholder's Billing Addres	Cardholder's Billing Address City															
State Zip Country																
Cardholder's Signature																
ADVANCE PRICING												Т	AX IE	) #93	-0642	167

To qualify for advance pricing, orders must be received on or before the advance price deadline with payment in full. Late orders and orders without payment will be charged at standard prices.

#### PAYMENT FOR SERVICES

DWA requires payment in full at the time services are ordered. If paying by credit card, for your convenience, we will use this authorization to charge your account for services, which may include labor and freight handling not covered by your initial order and orders placed at exhibit site by your company representative.

#### METHOD OF PAYMENT

DWA accepts MasterCard, Visa, Discover, American Express, cash and check. Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. bank. Your cancelled check/bank statement and copies of the order form(s) are your receipts. Exhibitors will be charged a \$25.00 fee for returned NSF checks.

#### TAX EXEMPT

If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the DWA office for this show. DWA must receive your certificate by the deadline date on the order forms; otherwise tax will appear on your invoice.

#### ADJUSTMENTS, CANCELLATIONS AND REFUNDS

Adjustments to your invoice will not be made after the close of the show. Some items, services and labor are subject to cancellation fees. Refer to each order form for details.

#### FOR YOUR CONVENIENCE, TRY OUR NEW & IMPROVED ONLINE ORDERING SYSTEM!

#### Please follow the steps below to order your services online:

- 1. Go to DWA Trade Show & Exposition Service's website at https://www.dwatradeshow/login.lasso
- 2. Select "Online Ordering" from the Home Page
- 3. Set up an account (if you have an account already select that option)
- 4. Enter the show code **EARTH20**
- 5. You will be taken to the Show Information page where you will need to enter your booth number and company name
- 6. Begin entering your order



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## All orders are governed by the DWA Payment Policy and Limits of Liability & Responsibility. Please read carefully.

- 1. DWA and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, damage to uncrated materials, materials packed improperly, glass breakage or concealed damage. Claims for loss or damage must be submitted to DWA by the close of the show. No suit or action shall be brought against DWA or its subcontractors more than six months after the cause of action accrues.
- 2. DWA and its subcontractors are not responsible for the loss of, disappearance of, or damage to Exhibitor's freight after the same has been delivered to Exhibitor's booth, nor are DWA and its subcontractors responsible for Exhibitor's freight before it is picked up from Exhibitor's booth for loading after the show. Exhibitors must submit a DWA bill of lading for all outbound shipments. All bills of lading covering outgoing shipments submitted to DWA or its subcontractors by Exhibitor will be checked at the time of pickup from the booth and corrected where discrepancies exist.
- 3. It is agreed that DWA and its subcontractors are not insurers. Insurance, if any, shall be obtained by Exhibitor. Amounts payable by DWA hereunder are based on the scope of liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further agreed that DWA and its subcontractors do not provide for full liability should loss or damage occur. In the event that DWA should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$.30 per pound/per article with a maximum liability of \$50.00 per item or \$1,000 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause of origin, results directly or indirectly to property through performance or nonperformance of obligations imposed by the offering of services to Exhibitors, or from negligence, active or otherwise, by DWA, its subcontractors or their employees.
- 4. At the close of show, if carriers fail to pick up or refuse to accept shipment, DWA reserves the right to reroute such shipment or move shipment to our warehouse pending advice from Exhibitor who will be charged accordingly for this service. No liability will be assumed as a result of such rerouting or handling. Thus, in order to expedite removal of materials from the show site, DWA shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by Exhibitor, materials will be taken to DWA's warehouse to await Exhibitor's shipping instructions, and Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. DWA assumes no liability as a result of such rerouting or handling.
- 5. DWA and its subcontractors shall not be liable for shipments received without receipts, freight bills or bill of lading, such as UPS or van lines, these shipments will be delivered to booth without guarantee of piece count or condition. No liability will be assumed for such shipments. Shipments received on separate days will be treated as separate minimum shipments.
- 6. DWA and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss, injury or damage to Exhibitor's materials or Exhibitor personnel which may make it impossible or impractical to exhibit same.
- 7. The Exhibitor agrees, in the event of a dispute with DWA or its subcontractors relative to any loss or damage to any of the Exhibitor's freight or equipment, that the Exhibitor will not withhold payment in any amount due to DWA for freight handling services or any other services provided by DWA or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay DWA prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against DWA or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.
- 8. DWA and its subcontractors shall not be responsible for any loss, delay, or damage due to events beyond their reasonable control which cannot be avoided by the exercise of due care and prudence, including without limitation, strikes, labor disputes, lockouts or work stoppages of any kind, fire, theft, windstorm, water, vandalism, acts of God, mysterious failure of power or utilities, and other events.
- 9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its freight, that DWA and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of DWA or its subcontractors shall sign a delivery receipt, bill of lading or other document, the parties agree that DWA or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.
- 10. Empty Storage labels will be available at the DWA Service Desk. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for empty storage only, and DWA and its subcontractors assume no responsibility or liability for loss or damage to contents while containers are in storage or for mislabeled containers.
- 11. Rates are subject to Union contract changes and rates effective at time of show. Rates include Social Security, Worker's Compensation Insurance and Public Liability Insurance. DWA and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts, or work stoppages of any kind.
- 12. Please ship early and ship prepaid. DWA will not accept collect shipments.



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### SPECIAL BOOTH PACKAGE - SAVE UP TO 25% NO SUBSTITUTIONS PLEASE! (AVAILABLE BY ADVANCE ORDER ONLY)

Quantity	Description	Pre-Order Price	Total
	Special Booth Package #1 Includes: One 6' Skirted Table, One 9' x 10' Carpet, One Wastebasket	\$105.00	
	Special Booth Package #2 Includes: One 6' Skirted Counter, One 9' x 10' Carpet, One Wastebasket	\$115.00	
	Special Booth Package #3 Includes: One 8' Skirted Table, One 6' Skirted Table, One Wastebasket	\$95.00	

Please Choose Color Preferences in Category Below					
	Table Skirt Color:				
□ Blue	$\square$ Red	□Green			
□ Silver	□ Burgundy	□White			
□ Black	□Teal	□Plum			
	Carpet Color:				
□ Blue	□Red	□Green			
□ Gray	□Black	□Teal			

Prices include installation, rental and removal. Include Sales and/or Use Taxes as indicated. Make payment in U.S funds drawn on a U.S. bank. Cancellation Policy: Items cancelled will be charged at 25% of original price prior to move-in, 50% after move-in begins and 100% after installation. IMPORTANT NOTE: Please do not hang any items from our drape backwall. DWA will not be responsible for any damage which may occur to exhibitor equipment that is placed on our drape backwall.

Company Na	me		Booth Number			
Billing Addres	ss	City	State	Zip Code	are governed by DWA's	
Telephone		Fax	E-m	nail	Payment Policy and Limits of	
Authorized C	ontact Signature	Authorized Co	ntact-Please Print	Date	Liability and Responsibility.	
RETURN TO:	DWA Trade Show & Exposition 6700 NE 59th Place, Portland, Ore		Total Rentals Ordered	\$		
	Telephone: 503/228-6800	Fax: 503/595-1470	Add 00% Sales and/or Us	se Tax \$	-0-	
	E-mail: csr@dwatradeshow.		PAYMENT ENCLOSED	\$		



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# FURNITURE, CARPET & ACCESSORIES ORDER FORM

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TO VIEW RENTAL ITEMS, PLEASE SEE OUR WEBSITE!				CARPET						
CHAIRS			Quant				Standard	Total		
Quantity	Description	Advance	Standard	Total		<sub>910</sub> 9' x 10'		\$ 75.00	\$ 95.00	
	Plastic Side Chair	\$16.00	\$20.00		]]	<sub>920</sub> 9' x 20'		\$150.00	\$180.00	
	<sub>120</sub> Fabric Side Chair	\$26.00	\$33.00			<sub>930</sub> 9' x 30'		\$225.00	\$280.00	
	<sub>130</sub> Fabric Arm Chair	\$32.00	\$41.00			940 9' x 40'		\$300.00	\$375.00	
	<sub>140</sub> Barstool	\$32.00	\$41.00			975 Special Cut/s	sa. ft.	\$ 1.25'	\$ 1.45'	
	126 Steno Chair without Arms	\$45.00	\$58.00		J├──	<sub>973</sub> Foam Paddi	-	\$ .55′	\$ .70′	
	ACCESSOF	RIES			]	973 Visqueen/sq		\$ .30'	\$ .35'	
Quantity	Description	Advance	Standard	Total		ect Carpet Color:				
	Cocktail Round/30Hx36D		\$50.00					]₂Red ]₀Plum	☐ <sub>3</sub> Green	
	Cocktail Pedestal/42Hx36		\$55.00				ABLES - 30		A# Mida	
	210 Coffee Table/18X36X17H	\$30.00	\$38.00		41	(Check color belo				
	Side Table/17x17x17H	\$30.00	\$38.00		Qty.	Description		Advance		
	wastebasket Facel	\$ 7.00	\$ 9.00		1	424U 4' Unskirted Ta		\$25.00	\$30.00	
	230 Easel	\$22.00 \$18.00	\$27.00 \$22.00		╢	624U 6' Unskirted Ta	ble	\$30.00	\$35.00	
	Stanchion Velour Rope/6'	\$16.00	\$17.00		$\parallel$	8' Unskirted Ta	ble	\$35.00	\$40.00	
	Magazine Rack/6 slot	\$32.00	\$40.00		$\parallel \parallel$	4248 4' Skirted Table		\$44.00	\$55.00	
	254 Waterfall Bag Rack	\$37.00	\$46.00		-	624s 6' Skirted Table	7	\$52.00	\$63.00	
	258 Chrome Signholder	\$37.00	\$46.00		$\parallel$	824s 8' Skirted Table	j.	\$60.00	\$71.00	
	Coat Tree	\$25.00	\$31.00		┧├──	4th Side Skirt-3	80"	\$25.00	\$30.00	
			,		╬──	DISPLAY CO	NINTERS - /			
Quantity	RISERS - 8" Description		Standard	Total	-	(Check color below	v / 6' & 8' count	ers skirted	3 sides only	y)
Qualitity	<sup>271</sup> 4' Single Tier, 8" or 15"	\$25.00	\$30.00	TOTAL	+	424UC 4' Unskirted C		\$35.00	\$45.00	
	273 6' Single Tier, 8" or 15"	\$30.00	\$35.00		+	624UC 6' Unskirted C		\$40.00	\$50.00	
	272 4' Double Tier, 8" and 15		\$50.00		-	8' Unskirted C		\$45.00	\$55.00	
	274 6' Double Tier, 8" and 15	" \$50.00	\$55.00		-	424SC 4' Skirted Cou	unter	\$54.00	\$66.00	
	CUSTOM DRAPE - 4'				:	624SC 6' Skirted Cou		\$62.00	\$74.00	
Quantity			Standard	Total	┨	8' Skirted Cou	unter	\$70.00	\$83.00	
		\$ 4.00	\$ 6.00			4th Side Skirt		\$30.00	\$35.00	
		\$ 5.00	\$ 7.00		1		TINE TABLE	ES - 30" \		1
				☐ Silver	(Check color below / serpentine tables skirted 3 sides only)					
Burgu	Orape Colors: ☐ 1Blue ☐ 1Drape Colors: ☐ 2Black ☐ 1Drape Colors ☐ 1Drape ☐ 1Dr	] ₂Reu	] Plum	₄Silvei ,Beige		430US Small Unskirte			\$45.00	
_ , ,	PERFBOARD/TACKBO				┧	530US Large Unskirte		\$43.00	\$53.00	
	(Perfboard rental does no	t include hard	dware)	3		430SS Small Skirted	Serpentine	\$70.00	\$85.00	
Quantity	Description	Advance	Standard	Total		530SS Large Skirted	Serpentine	\$81.00	\$106.00	
	<sub>280</sub> Perfboard	\$65.00	\$80.00			4th Side Skirt-	-30"	\$25.00	\$30.00	
	Tackboard/Velcro or Pushpin	\$65.00	\$80.00		Select :	Skirt Color:	_¹Blue²I		₃Green [	]₄Silver
Verti	cal Horizontal (Please ch le installation, rental and removal.	eck your choice		Toyon on i		gundyWhite			Plum	Gold
Items cancel	led will be charged at 25% of origin	nal price prior	r to move-in, 5	50% after r	nove-in be	gins and 100% after ins	tallation. IMPOR	TANT NOTE		not hang
	om our drape backwall. DWA w	Il not be res	ponsible for	any dama	ge which i		r equipment that	<del></del>	-	
Company	Name					Booth Number			All order re govern	
Billing Add	dress			City		State	Zip Code		by DWA	's
Telephone	)		Fax			E-ma	ail	□ Payn	nent Polic	
'			ntoot Dlo	oo Print	Doto	-  <u>∟</u>	Limits o iability a			
			Autho	<u>-</u>	ontact-Please Print Date Responsibility.					
RETURN					Total Rentals Ordered \$					
6700 NE 59th Place, Portland, Oregon 97218 Telephone: 503/228-6800 Fax: 503/595-1470			Add 00	% Sales and/or U	se Tax \$	3	-0-			
E-mail: csr@dwatradeshow.com http://www.dwatradeshow.com 0214C			PAYMENT ENCLOSED \$							



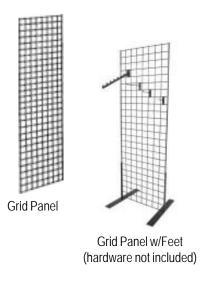
Advance Price Deadline: January 14, 2020

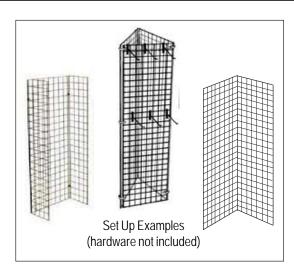
# GRID PANEL & MINI GRID RENTAL ORDER FORM

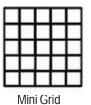
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(AVAILABILITY GUARANTEED ONLY IF ORDERED IN ADVANCE.)

Quantity	Description	Advance	Standard	Total
	GRID PANEL, 2' X 8', Black / Per Panel  Each panel is 2' x 8' with a 3" x 3" grid. At least two panels are needed to be free standing. Feet must be rented to have a 2' x 8' free standing unit.	\$25.00	\$50.00	
	GRID PANEL FEET / Per Set of Two Feet are needed if you want to make one panel free standing.	\$15.00	\$25.00	
	MINI GRIDS / 14" x 14" / Per Grid  Mini-Grid cube panels snap together with connectors into economical display cubes.		\$ 9.00	
	9803 MINI GRID CONNECTORS / Bag of 12	\$ 3.00	\$ 5.00	







Willii Gilu



Cubes made from Mini Grids (Set Up Example)

Grid Panels will be delivered to your booth. You are responsible for set up. Zip ties will be available at the DWA Customer Service Desk. Labor may be ordered for assistance in assembling free standing units. Hardware for Grid Panels is not included. Please see Labor Order Form. GRID PANELS MAY NOT BE HUNG FROM BOOTH BACKWALL FRAME OR DRAPES.

Mini Grids must be picked up at the DWA Customer Service Desk.

http://www.dwatradeshow.com

Prices include delivery, rental and removal. Include Sales and/or Use Taxes as indicated. Make payment in U.S funds drawn on a U.S. bank. **Cancellation Policy**: Items cancelled will be charged 25% of original price prior to move-in, 50% after move-in and 100% after installation.

Company Nar	ne		Booth Numbe	r		All orders
Billing Addres	es	City	State	Zip Code		are governed by DWA's
Telephone	Fax		E-	mail		Payment Policy and Limits of
Authorized C	ontact Signature	Authorized Co	ntact-Please Print	Date		Liability and Responsibility.
RETURN TO:		_	Total Rentals Ordered	\$	3	
	6700 NE 59th Place, Portland, Oregon 9721 Telephone: 503/228-6800 Fax: 503/595-147	0 8	Add 00% Sales and/or	Use Tax \$	3	-0-
	E-mail: csr@dwatradeshow.com	0214C	PAYMENT ENCLOSED	\$	3	_



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### ENVIRONMENTALLY FRIENDLY TABLE TOP DISPLAY ORDER FORM

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Cost Effective · Professional Appearance · Environmentally Friendly

Display prices below are all based on print-ready artwork being provided to DWA. Please refer to the Graphic Files Submission Guidelines form for all file specifications and FTP upload procedures. If you would like DWA to design your display for you, graphic design labor charges will apply. Please contact our Customer Service Department at 503-228-6800 with any questions.

Quantity	Size	Advance	Standard	Total	
	<sub>8017</sub> 24" x 60" Table Top Display	\$ 90.00	\$117.00	\$	SIGN ORDER POLICY
	8018 32" x 72" Table Top Display	\$135.00	\$175.00	\$	Table top displays cancelled or
	<sub>8019</sub> 36" x 84" Table Top Display	\$185.00	\$235.00	\$	changed after work has been started
	8020 Graphic Design Labor, per hour	\$ 75.00	\$ 95.00	\$	will be charged at 100% of the
	8015 Carrying Envelope made from nylon reinforced vinyl	\$ 45.00	\$ 60.00	\$	original price. Orders received after Advance Price Deadline will be charged at Rush Charge prices.

Include Sales and/or Use Taxes as indicated. Make payment in U.S funds drawn on a U.S. bank.

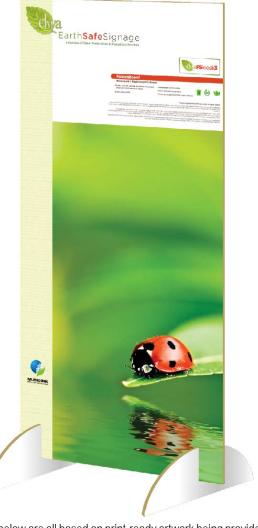
Company Nar	ne	Booth Number		All orders
Billing Addres	s City	State	Zip Code	are governed by DWA's
Telephone	Fax	E-r	nail	Payment Policy and Limits of
Authorized Co	ontact Signature Authorized C	ontact-Please Print	Date	Liability and Responsibility.
RETURN TO:	DWA Trade Show & Exposition Services	Total of Items Ordered	\$	
To To	6700 NE 59th Place, Portland, Oregon 97218 Telephone: 503/228-6800 Fax: 503/595-1470	Add 00% Sales and/or	-0-	
	E-mail: csr@dwatradeshow.com http://www.dwatradeshow.com	PAYMENT ENCLOSED	\$	



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## ENVIRONMENTALLY FRIENDLY CARDBOARD KIOSK DISPLAY **ORDER FORM**

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The Cardboard Kiosk Display is a 100% recyclable/biodegradable display and is durable enough for multiple uses. It is made entirely FalconBoard, a rigid graphic board that prints vibrant graphics in a satiny finish.

FalconBoard is the only graphic display board made from reusable and 100% recyclable kraft paper honeycomb material. FalconBoard offers designers and printers a truly recyclable, environmentally-conscious product that helps divert millions of pounds of waste from landfills.

Display prices below are all based on print-ready artwork being provided to DWA. Please refer to the Graphic Files Submission Guidelines form for all file specifications and FTP upload procedures. If you would like DWA to design your display for you, graphic design labor charges will apply. Please contact our Customer Service Department at 503-228-6800 with any questions.

Quantity	Size	Advance	Standard	Total
	8109 36" x 84" Table Top Display	\$ 195.00	\$245.00	\$
	8108 36" x 75" Table Top Display	\$ 165.00	\$215.00	\$
	<sub>8020</sub> Graphic Design Labor, per hour	\$ 75.00	\$ 95.00	\$

Include Sales and/or Use Taxes as indicated. Make payment in U.S funds drawn on a U.S. bank.



#### SIGN ORDER POLICY

Kiosk displays cancelled or changed after work has been started will be charged at 100% of the original price. Orders received after Advance Price Deadline will be charged at Rush Charge prices.

	1 3			
Company Name		Booth Number	•	All orders are governed
Billing Address	City	State	Zip Code	by DWA's
Telephone	Fax	E-r	nail	Payment Policy and Limits of
Authorized Contact Signature	Authorized C	ontact-Please Print	Date	Liability and Responsibility.
RETURN TO: DWA Trade Show & Expos		Total of Items Ordered	\$	

6700 NE 59th Place, Portland, Oregon 97218 Telephone: 503/228-6800 Fax: 503/595-1470 E-mail: csr@dwatradeshow.com 011109R

http://www.dwatradeshow.com

Total of Items Ordered	\$
Add 00% Sales and/or Use Tax	\$ -0-
PAYMENT ENCLOSED	\$



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### STANDARD SIGN & BANNER ORDER FORM

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### STANDARD SIGNS

Signs are full-color digital graphics laminated and mounted to foamcore.

Quantity Size		Advance	Advance Standard		Total		
	7" x 11"	\$ 21.00	\$ 27.00			T :	SIGN ORDER
	7" x 44"	\$ 32.00	\$ 42	2.00		POLICY	
	3003 11" x 14"	\$ 32.00	\$ 42	2.00		Signs cancelled or changed after work has	
	8004 14" x 22" \$		\$ 50.00			been started will be	
	22" x 28"	\$ 48.00	\$ 62	2.00		charged at 100% of the original price. Orders received after Advance	
	24" x 36"	\$ 58.00	\$ 77	.00			
	28" x 44"	\$ 70.00	\$ 91.0				Price Deadline will be charged at Standard
	<sub>3007</sub> 40" x 60"	\$135.00	\$175.00			_	
	3' x 8'	\$165.00	\$214.00			prices.	
8	<sub>3010</sub> 4' x 8'	\$190.00	\$247.00			Please indicate here if you	
8	Grommet, per piece	\$ 1.00	\$ 1	.50			would like us to call you and provide more information and pricing on banners, cut-out
8	Back, per piece	\$ 5.00	\$ 6	.00			
8	Banner	Call for Quote	Call for	Quote		letters, logos, silk screenin	
8	Designer Labor, per hour (for specific/custom design needs)	\$ 75.00	Call for	Quote		items	al graphics, or any other s.
Choose sign orientation: (Check appropriate box)				$\prod$	ertical	□ Use	e Your Judgement for Sign Layout
		Horizontal		`	Citical	_	
or bitmap ar specified as	nsure that your graphic images t should be in TIFF format and s CMYK (no RGB or spot colors rves. Always include a hard c	should be at least ).  Include all scre	600 dpi a en and p	t 1/8th s rinter fo	ize. All colors in fi	les and lir	nks should be set up and
Company Nan		opy of PDF file of	Booth Number				All orders
Billing Address						0 1	are governed
		City	'	Sta	ate Zi <sub>l</sub>	p Code	by DWA's
Telephone		Fax		E-mail		Payment Policy and Limits of	
Authorized Contact Signature		Authorized	Contact-F	ntact-Please Print Da		ate	Liability and Responsibility.
RETURN TO:	DWA Trade Show & Exposition Serv		Total	Total Graphics Ordered		\$	
6700 NE 59th Place, Portland, Oregor Telephone: 503/228-6800 Fax: 503/5		on 97218		Add 00% Sales and/or Use Tax \$			-0-
	E-mail: csr@dwatradeshow.com http://www.dwatradeshow.com	080	<sub>5C</sub> PAYI	MENTE	NCLOSED	\$	



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# GRAPHICS FILE SUBMISSION GUIDELINES

Any files that do not conform to the specifications described below will incur additional fees beyond the current pricing shown in our exhibitor kits. Print-ready PDF is the only acceptable file type without incurring graphic design charges. Any in-house work that is needed to modify files provided by client to a print ready state will be billed at \$65.00 per hour with a half-hour minimum. Any files that must be opened in their native application and exported to the required file types below do not conform to this specification.

#### **FILE TYPES**

Digital files (logos, photos, finished layouts, etc.) should be saved or exported from your design application to PDF, EPS or TIFF with a minimum resolution of 300 dpi at 50% OF THE FINAL PRODUCTION SIZE. The higher the resolution provided, the better the results. JPEG's are less desirable but can be accepted if the resolution is 300 dpi or higher. Company logos should always be sent in a vector-based format to ensure a crisp, clean logo print. Placed images are to be embedded rather than linked. If files are linked, be sure to send the linked sites.

**PLEASE DO NOT** submit GIF files, Word (.doc) files, Power Point (ppt.) files, Publisher files, InDesign files or any file formatted for or taken from a website. Web graphics are not suited for large format printing. This is a very common error and should be avoided.

#### PAGE LAYOUT / IMAGE SIZE

Image should be cropped and scaled to intended print size or to a percentage of print size (no less than 25% for vector based, 50% for bitmap based). Remove non-printing borders. Final resolution should be NO LESS than 100 dpi at FINAL print size. Higher resolutions will produce superior results. Image should be flattened, no layers and/or transparent objects. Color halftone images should be submitted in CMYK color mode. If arrangements are made ahead of time with our Graphics Department, Native files can be sent if any changes or additions are anticipated but these should not be considered as the primary print files.

#### **FONTS**

All fonts should be converted to outlines or paths. Text should be converted to outlines to ensure kerning, leading and font size stay exactly as designed. Send font files if there is an anticipation of any changes or additions. Any in-house changes will be billed as described above.

#### **PROOFING**

A clean, hard copy proof and a PDF proof should be sent along with the print files for reference. Files provided without proofs will be printed as is without correction applied. Any re-prints necessary due to proofs not being provided are done at additional cost to the client.

#### **BLEED**

Graphics must include one-eighth inch of bleed for products mounted on the following substrates: Dibond, aluminum, plywood, sintra and acrylics.

#### **COLOR MODE**

Files may be submitted in CMYK or RGB. You may also include PMS colors in your graphics (Coated palettes only). Although PMS colors will be run as 4-color process, keep them as spot colors in your documents to ensure a more accurate match.

#### **CRITICAL COLORS**

All Pantone and critical call out values must be specified in writing to DWA at the time of submission. Please note that approximate matching of any one color requires additional time and resources, and an additional charge may apply. DWA cannot guarantee that the colors on your final print will match the colors produced by your monitor – monitors produce a greater range of color, brightness and saturation than any printer.

#### **SENDING FILES**

Files can be sent on CD-ROM or DVD (recommended for extremely large, high resolution files) or posted to your FTP site or any online file transmission site i.e., Dropbox. For information on our web based file transfer services, contact us at <a href="mailto:signs@dwatradeshow.com">signs@dwatradeshow.com</a> or at 503-595-1465. Smaller files (-10MB) can be emailed directly to <a href="mailto:signs@dwatradeshow.com">signs@dwatradeshow.com</a>.